

Spectra At a Glance

Spectra Laboratories, Inc. is the leading provider of renal-specific laboratory services. Spectra utilizes state-of-the-art analytical equipment, automated specimen processing, and reporting applications to provide rapid and reliable test results to dialysis clinicians. Spectra has also expanded its service offerings to other healthcare markets such as clinical research and correctional healthcare through its Spectra Clinical Research and Spectra Diagnostics divisions.

Historical Facts

Founded: 1982

Acquired: July 1997, by *Fresenius Medical Care North America* – the world's largest integrated dialysis service provider

Laboratory Headquarters

Milpitas, California, USA
Rockleigh, New Jersey, USA

Senior Management

Nicholas R. Brownlee, Ph.D., President
(Waltham, MA)

Curtis Johnson, VP of Operations
& General Manager (Milpitas, CA)

Chinu M. Jani, VP of Operations & General
Manager (Rockleigh, NJ)

Anthony DeFranco, VP of Sales, Marketing
& Customer Service (Milpitas, CA)

Philip Hayden, VP of Finance
(Waltham, MA)

Cathleen O'Keefe, VP of Government
Relations & Regulatory Affairs
(Waltham, MA)

Lori Guggino, VP of Information Systems
(Rockleigh, NJ)

James Zazra, General Manager, Spectra
Clinical Research (Rockleigh, NJ)

Mimi Blair, Executive Director of Human
Resources (Rockleigh, NJ)

Division(s)

Spectra Clinical Research
(Rockleigh, NJ)

Spectra Diagnostics
(Milpitas, CA)

Services Overview

Spectra's services include:

Dialysis Related Testing

Specialties include:

Chemistry; Hematology; Immunochemistry;
Microbiology; Peritoneal Equilibration
Testing (PET); Serology; Therapeutic Drug
monitoring; Water & Dialysate testing;
Dialysis Adequacy Calculations

Diagnostic Testing Services

Specialties include: Infectious diseases,
including hepatitis and HIV; STD;
Endocrinology; Diabetes; Cardiovascular
Disease

Averity® – Web-based ordering, reporting,
and data management application

Clinical Education – Certified Nephrology
Nurses and Renal Dietitians provide
on-site training

STAT Testing Services – Coordination of
STAT testing services with local laboratories

Courier Network – Nationwide specimen
pick up and delivery services

Managed Care & Billing

Programs – Compliance with federal
and state laws and regulations related
to ESRD billing

Clinical Trial Management – Includes
testing, study coordination, and reporting
of results for full-scale trials

Core Customers

Spectra Laboratories: Freestanding
and hospital-based dialysis facilities

Spectra Clinical Research: Pharmaceutical,
biotech and medical device companies

Spectra Diagnostics: Correctional
healthcare institutions

Laboratory Testing Statistics

Approximately 57 million tests performed
each year; more than 168,000 renal
patients tested

Approximately 2,300 facilities served

Accreditations & Certifications*

The Joint Commission

College of American Pathologists (CAP)

Clinical Laboratory Improvement
Amendments (CLIA)

California Clinical Laboratory License

New Jersey Clinical Laboratory License

New York State Environmental Laboratory
Approval Program (ELAP)

** Visit the Spectra Laboratories Web site for
a complete listing of accreditations.*

Employees

Approximately 800

Contact Information

Spectra Laboratories, Inc.
525 Sycamore Drive
Milpitas, CA 95035

8 King Road
Rockleigh, NJ 07647

Phone:
800-433-3773 (Milpitas, CA)
800-522-4662 (Rockleigh, NJ)

Spectra Laboratories Web site:
www.spectra-labs.com

Spectra Clinical Research Web site:
www.spectraclinicalresearch.com

Spectra Diagnostics Web site:
www.spectradiagnostics.com



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